

ANALISA PENGARUH *CORPORATE SOCIAL RESPONSIBILITY* TERHADAP *BRAND IMAGE DAN CUSTOMER LOYALTY* DI POP! HOTELS INDONESIA

Astrid Livia, Gladys, Serli Wijaya S.E., M.Bus., Ph.D
astridlivia@gmail.com, frederikagladys@hotmail.com, serliw@petra.ac.id
Program Manajemen Perhotelan, Fakultas Ekonomi, Universitas Kristen Petra
Surabaya, Indonesia

Abstrak

Penelitian ini dilakukan untuk menganalisa pengaruh CSR terhadap *brand image* dan *customer loyalty* pada Pop! Hotels di Indonesia. Penelitian ini menggunakan pendekatan kuantitatif kausal dengan bantuan penyebaran kuesioner yang dibagikan kepada 200 responden yang pernah menginap di Pop! Hotels di Indonesia. Hasil penelitian menunjukkan bahwa CSR berpengaruh positif dan signifikan terhadap *brand image* dan *customer loyalty*. Selain itu CSR juga berpengaruh secara tidak langsung terhadap *customer loyalty* dengan *brand image* sebagai variabel *intervening*.

Kata Kunci

Corporate Social Responsibility, CSR, brand image, customer loyalty, hotel, Surabaya.

Abstract

This research aimed to analyse the impact of CSR on brand image and customer loyalty. Survey was conducted to 200 respondents who have stayed at Pop! Hotels Indonesia. The result showed that CSR had a positive and significant impact on brand image and customer loyalty. Moreover, CSR also had an indirect impact on customer loyalty with brand image as the intervening variable.

Key Words

Corporate Social Responsibility, CSR, brand image, customer loyalty, hotel, Surabaya.

DAFTAR REFERENSI

- (2017). Retrieved from Pop! hotels: <http://www.tauziahotels.com/en-US/Our-Brands/POP!-Hotels>
- Badan Pusat Statistika. (2016). *Surabaya dalam angka*. Surabaya: Author.
- Che, H. L., Miin, J., Li, C. H., & Kuo, L. W. (2015). Online hotel booking: The effects of brand image, price, trust, value, on purchase intentions. *Acia Pacific Management Review*, 20, 1-9.
- CSR-Equal Chance*. (2012). Retrieved from www.tauzia.com/index/csr
- Ghozali, I. (2005). *Aplikasi analisis multivariat dengan program SPSS*. Semarang: Badan Penerbit Universitas Diponegoro.
- Hadi, N. (2011). *Corporate social responsibility*. Yogyakarta: Graha Ilmu.
- Haliwela, N. S. (2013). *Peran tanggung jawab sosial dan lingkungan oleh perusahaan (corporate social responsibility) dalam mendorong pembangunan di maluku*. Retrieved from http://fhukum.unpatti.ac.id/artikel/pembangunan-hukum-di-maluku/275-peran-tanggung-jawab-sosial-dan-lingkungan-oleh-perusahaan-corporate-social-responsibility-dalam-mendorong-pembangunan-di-maluku#_ftn1
- Hasan, I. (2004). *Analisis data penelitian dengan statistik*. Jakarta: Bumi Aksara.

- Hurriyati, R. (2008). *Bauran pemasaran dan loyalitas konsumen*. Bandung: Alfabeta.
- Jogjayanto. (2011). *Konsep dan aplikasi structural equation modelling berbasis varian dalam penelitian bisnis*. Yogyakarta: STIM YKPN.
- Kandampully, J., & Dwi, S. (2003). The role of customer satisfaction and image in gaining customer loyalty in hotel industry. *Journal of Hospitality & Leisure Marketing*, 10(12), 1-24.
- Kotler, P. (2008). *Manajemen pemasaran (12th ed.)*. Jakarta: PT Indeks.
- Kotler, P., & Lee, N. (2005). *Corporate social responsibility: Doing the most good for your company and your cause*. New Jersey: John Wiley & Son, Inc.
- Kuncoro, M. (2007). *Metode kuantitatif: Teori dan aplikasi untuk bisnis dan ekonomi*. (Ed.3). Yogyakarta: UPP STIM YKPM.
- Mark, D., Grahame, R., & Hammond, D. K. (2003). Customer loyalty and customer loyalty program. *Journal of Consumer Marketing*, 20(4), 294-316.
- Martinez, P., Perez, A., & Bosque, R. (2013). CSR influence on hotel brand image and brand loyalty. *Academia Revista Latinoamericana de Administracion*, 27(2), 267-283.
- Ogba, I. E., & Tan, E. (2009). Exploring the impact of brand image on customer loyalty and commitment in China . *Journal of Technology Management in China*, 4(2), 132-144.
- Sarosa, W., Amri, M. (2008). *CSR for better life: Indonesian context CSR untuk penguatan kohesi sosial*. Jakarta: Indonesia Business Links
- Singh, K. S., Islam, M. A., & Ariffin, K. H. (2014). The relationship between corporate social responsibility and brand image. *Advances in Environmental Biology*, 8(9), 430-435.
- Stephanie, S., & Chandra, D. (2012). *Analisa pengaruh corporate social responsibility (CSR) terhadap customer loyalty dengan brand image sebagai variabel intervening*. Surabaya: Fakultas Ekonomi Universitas Kristen Petra Surabaya.
- Sugiyono. (2013). *Statistik non-parametrik untuk penelitian cet. 11*. Bandung: Alfabeta.
- WBCSD. (n.d.). *Corporate social responsibility*. Retrieved June 22, 2017, from <http://old.wbcsd.org/work-program/business-role/previous-work/corporate-social-responsibility.aspx>
- Yi, Y., & La, S. (2004). What influences the relationship between customer satisfaction and repurchase intention? Investigate the effects of adjusted expectations and customer loyalty. *Psychology & Marketing*, 21(5), 351-373.